

BUSINESS FOR SALE

Ref: 9101

Katya Embroidery

8 Albany Street, Oban, Argyll and Bute, PA34 5NY



Passionate about selling your business.

Business: £89,995 + S.A.V

EPC rating: G / Business rates: TBC

Annual Turnover: £90,393

Latest available accounts

5th Apr 2025

Embroidery Business - Oban

Blacks Brokers is pleased to bring the market this busy and popular embroidery business located in Oban.

- ✓ Established Embroidery Business With 30-Year History
- ✓ Accounts Available To 2025
- ✓ Annual Turnover £90,393
- ✓ Strong Local Reputation And Loyal Customer Base
- ✓ Turnkey Operation With All Equipment Included
- ✓ Prominent Corner Location In Central Oban
- ✓ Comprehensive Training And Handover Offered
- ✓ Flexible Lease Terms With Landlord Support



About

Katya Embroidery is a well-established business that has provided bespoke embroidery services to individuals, clubs, businesses, and corporate clients for over 30 years. Founded in 1994, the business has evolved from creating applique designs on sweatshirts to offering high-capacity embroidery solutions using commercial-grade equipment. Over the years, the business has built a strong reputation for quality and innovation, with an enviable local client base and minimal competition. The current owner is seeking to retire, making this an excellent opportunity for a buyer to take over and grow an already successful enterprise. The owner is offering a one-month handover and ongoing support to ensure a smooth transition.

Location

Situated at 8 Albany Terrace, George Street, Oban, PA34 5NY, the business benefits from a prominent corner position on a busy street. The location ensures excellent visibility and accessibility, drawing customers from local businesses, clubs, and individuals, as well as tourists visiting the area. Oban's strong local economy and high footfall provide an ideal environment for continued business success.

Premises Details

The premises consist of a single-fronted end-of-terrace commercial property with a well-organised layout. The shop includes a customer-facing service counter, a workshop with embroidery machines, a stockroom, a kitchen, and modern WC facilities. Additional storage space is available in the basement, which can also be repurposed for expansion. The property is rented on a maintenance and insurance basis, with assurances from the new landlord about reasonable rental terms (£8,000 + VAT per annum) and the flexibility to remain in the current location or relocate.



Financial Information

The business generates an annual turnover of £90,393, as shown on accounts for year ending 5th April 2025 - demonstrating its strong financial performance. Rent is £7,000 per annum under the current arrangement. The business operates without additional staff, allowing the owner to retain significant profits. There is ample potential for growth, particularly by targeting corporate clients, expanding into the tourist market, and developing a range of local designs for retail sale.

Fixtures & Fittings

Included in the sale is a comprehensive range of equipment essential for the business, including two 4-head Barudan embroidery machines, embroidery hoops, a vinyl cutter, a heat press, a laminator, and a desktop computer with EOS 3+ Compucon Embroidery software. The sale also includes extensive stock, shelving, garment hanging rails, an embroidery design library, and digital files accumulated over 30 years. Other items

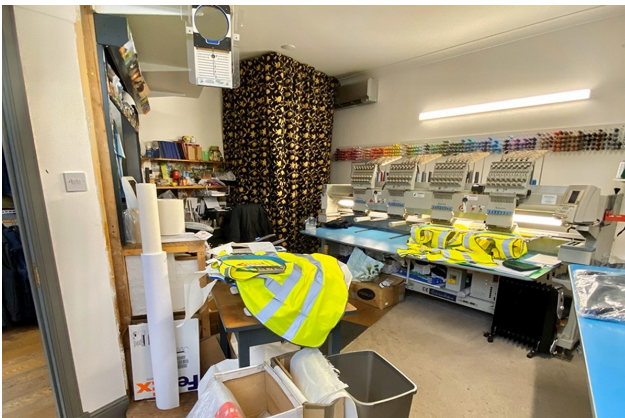
include shop fittings, external signage, and various tools and spare parts, ensuring the buyer is fully equipped to continue operations seamlessly.

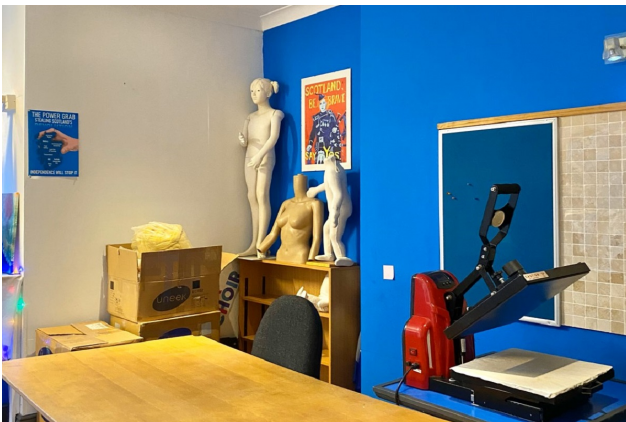
Opening Hours

The business operates Monday to Friday from 09:00 to 16:00 and is closed on weekends. These hours provide a consistent and manageable schedule while leaving room for potential extension to capture additional trade, particularly from tourists and weekend shoppers.

Summary

Katya Embroidery presents a rare opportunity to acquire a well-established, profitable embroidery business with a solid reputation and significant potential for growth. With a loyal local customer base, minimal competition, and the inclusion of all essential equipment and stock, this is a turnkey operation for a motivated buyer. The business is currently operating at full capacity, highlighting the scope to increase income by hiring staff, expanding into new markets, and leveraging the tourist trade. The current owner's offer of training and support further enhances the attractiveness of this opportunity.







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