

BUSINESS FOR SALE

Ref: 9790

Latex Craft Moulds

Managed From Home, Felixstowe, Suffolk, IP11 2BA



Passionate about selling your business.

Relocatable Business: £89,950

EPC rating: Not Required / Business rates: Not Applicable

Annual Turnover: £44,794

Latest available accounts

5th Apr 2026

Established Latex Mould Business - Suffolk

Blacks Brokers are pleased to bring to the market this latex mould business located in Suffolk.

- ✓ Established Since 2005
- ✓ Accounts Available To 4th April 2026
- ✓ Annual Turnover £44,794
- ✓ Retirement Sale
- ✓ Established Reseller Model
- ✓ Proven E Commerce Business
- ✓ Huge Growth Potential
- ✓ Loyal Repeat Customer Base



About

Established in 2005, this long-established family-run business designs, manufactures and retails high-quality handcrafted latex moulds for the craft and hobby market. The business supplies customers throughout the UK and internationally, offering an extensive range of reusable moulds suitable for producing concrete garden ornaments, candles, soaps, home décor, memorial items and decorative gifts. The business has developed an excellent reputation for quality, affordability and customer service, supported by a loyal customer base and strong repeat trade.

The business is offered for sale solely due to the owners' planned retirement. Over recent years, the owners have intentionally reduced activity to create a more manageable workload, leaving significant scope for a new owner to restore previous trading levels and accelerate growth. Having operated successfully for over 20 years, the business has developed extensive specialist knowledge and proven manufacturing techniques within the latex mould industry. This expertise has also been documented within the owners' comprehensive instructional guide, providing an incoming purchaser with valuable know-how and established operating methods.

Location

The business is currently operated from the owners' home and is fully relocatable, providing considerable flexibility for an incoming purchaser. As the business operates primarily through its website and online sales channels, it can be managed from virtually any suitable UK location without disrupting trading.

Business Details

The business is operated by the two owners with no employed staff, resulting in a straightforward and easily managed operation. It benefits from an established e-commerce website, established eBay and Etsy sales channels, a recognised brand, extensive product catalogue and an excellent reputation built over more than two decades. The business has developed specialist manufacturing expertise and proven production methods, producing high-quality reusable latex moulds suitable for concrete, plaster, resin, wax and soap, serving a wide range of craft and home décor markets. The sale also includes the owners' comprehensive instructional guide, documenting over two decades of industry knowledge and proven operating methods, providing valuable know-how for an incoming purchaser.

There remains substantial potential to increase revenue. Previous reseller arrangements generated in excess of £52,000 in sales over a two-year period from a single reseller alone, with regular enquiries still being received from prospective resellers. Additional growth opportunities include expanding the reseller network, increasing social media activity, producing tutorial content, supplying garden centres and craft retailers, offering workshops and making finished products using the existing mould range. The business

also benefits from an extensive customer database dating back to 2005, providing significant scope for targeted email marketing.



Financial Information

Accounts are available to 5th April 2026 and show an annual turnover of £44,794.

The owners have deliberately reduced trading activity over recent years as part of their retirement plans, meaning the current financial performance does not reflect the business's full earning potential. When operated on a full-time basis, the business previously generated annual turnover in excess of £100,000, demonstrating the strength of the brand and demand for its products. A new owner with a more growth-focused approach could significantly increase revenue by reactivating established sales channels and implementing the numerous expansion opportunities already identified.

Included In The Sale

The sale includes the established business name, professionally developed e-commerce website, established eBay and Etsy trading accounts, both the .com and .co.uk domain names, goodwill, customer database dating back to 2005, established Facebook community with more than 2,000 engaged members, reseller programme, product

designs, extensive range of latex moulds, intellectual property associated with the product range, operational systems, supplier relationships and the owners' comprehensive instructional guide covering latex mould production, casting techniques and business development. The guide documents many years of industry knowledge and practical experience, providing an incoming purchaser with an excellent resource to support future growth and staff training. The owners are also willing to provide a smooth handover, including introducing the new owner to the Facebook community and assisting with the transition to ensure continuity for existing customers.

Opening Hours

As a home-based online business, the operation benefits from flexible working hours and can be managed to suit the owner's preferred lifestyle and operational requirements.

Summary

This represents an excellent opportunity to acquire a well-established and highly regarded specialist manufacturing and e-commerce business with over 20 years of trading history. This represents an excellent opportunity to acquire a well-established and highly regarded specialist manufacturing and e-commerce business with over 20 years of trading history. Historically generating annual turnover in excess of £100,000 when operated on a full-time basis, the business now offers an incoming purchaser the opportunity to build upon an already proven and successful business model while capitalising on the significant untapped growth potential. With an enviable reputation, loyal customer base, proven products, documented manufacturing expertise and numerous clearly identifiable growth opportunities, the business is ideally suited to an existing craft business seeking expansion or an entrepreneur looking for a scalable home-based enterprise. The retirement sale presents an incoming owner with the opportunity to revitalise marketing activity, expand reseller and wholesale channels, develop educational content and training, and capitalise on a wealth of specialist knowledge accumulated over more than two decades in the industry.







Contact

Tel: 0333 370 0000

Email : blacks@businesstransfergroup.com

17 St Mary's Place, Bury, Greater Manchester, BL9 0DZ

<https://www.blacksbrokers.com/>



Head Office: 15-17 St Mary's Place, Bury, Greater Manchester, BL9 0DZ Tel: 0333 370 0000

Email: blacks@businesstransfergroup.com [f/blacksbrokers](https://www.facebook.com/blacksbrokers) [@blacksbrokers](https://www.twitter.com/blacksbrokers)

MEMBERS OF THE PROPERTY OMBUDSMAN SCHEME

